

Outstate Seller of Beer (OSSB) - License issued by the Commission to ship beer into Michigan and sell to licensed Michigan Wholesalers who may resell to licensed Michigan retailers. OSSB may not sell or ship beer directly to Michigan retail licensees nor may they ship directly to consumers. OSSB must be located in the United States. The Commission may issue an OSSB license to an importer of foreign beer; to a domestic manufacturer of beer located outside of Michigan; or to a person appointed by a domestic manufacturer as the 'exclusive sales agent' (ESA) for the State of Michigan. There is a 5,000-barrel annual limit per brewery for an ESA. If the facility is located in Michigan, a full investigation by the Commission's Enforcement Division is required as well as local law enforcement approval. Annual license fee is \$1,000.00.